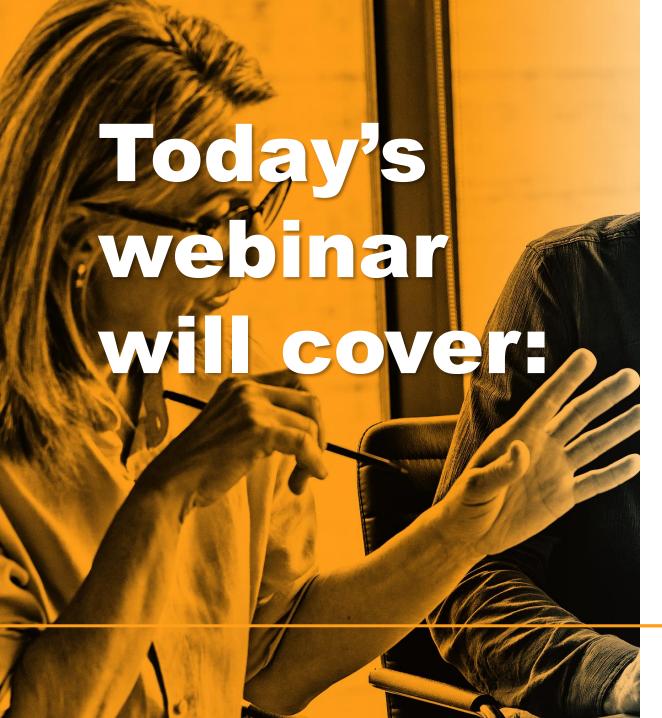
# How Manufacturers Can Really, Truly, Finally Get Value from Data





- Why connectivity comes before data-driven ROI.
- How an applications platform connects, well, everything.
- What iPaaS is and why manufacturers are running their SaaS applications on the integrated Platform as a Service.



Craig Scott's Alter Ego

"I'm on a mission to help manufacturers achieve Industry 4.0 - fast."



### Chris Misztur's Alter Ego

"I'm on a mission to help manufacturers connect everything with IIoT."





"Think of digital transformation less as a technology project to be finished than as a state of perpetual agility, always ready to evolve for whatever customers want next, and you'll be pointed down the right path."

Amit Zavery, VP and Head of Platform, Google Cloud



#### iPaaS is the New Home for SaaS



Of organizations that selected cloud ERP used a SaaS model



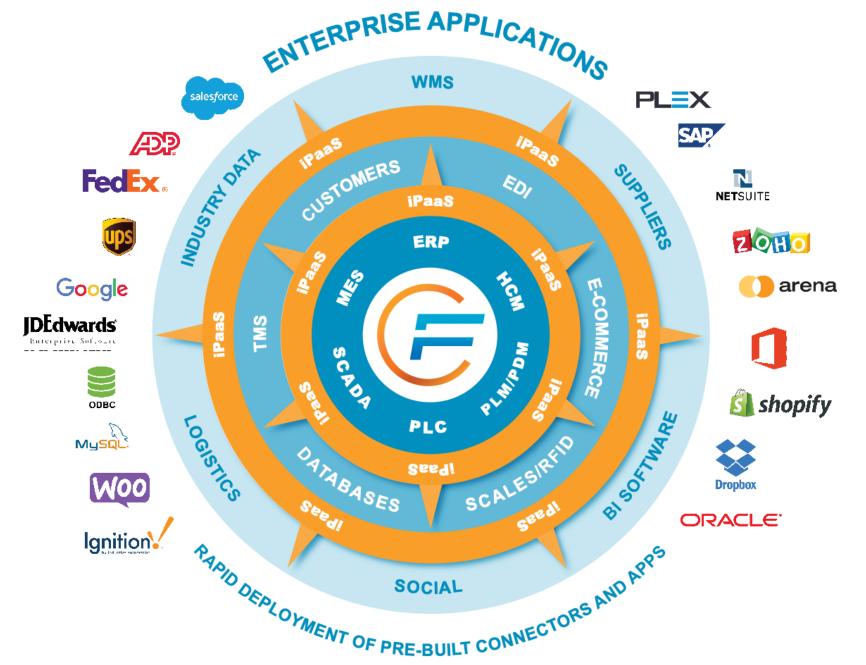
Of companies will invest in iPaaS to address data integration and automation challenges; another



Already have

The Integration Platform as a Service (IPaaS) market size is expected to grow from USD 3.7 billion in 2021 to USD 13.9 billion by 2026, at a Compound Annual Growth Rate (CAGR) of 30.3%.







#### The Importance of Partnership

"We are the last mile of your factory network and the first mile of your information network. Policies created at the boundary are key to digital transformation and internal ownership."

**Chris Misztur** 





Global conglomerate producer of fasteners has grown over the years, leaving them with a very segregated digital footprint.



# This is what their iPaaS solution looks like.



- Connected multiple disparate systems including Plex, SAP and other home-grown packages
- Consolidated data for Customer Service to more efficiently analyze inventory and demand requirements across different ERPs
- Integration on plant floors PLC/MES connectivity in some US locations
- Replaced other iPaaS solutions (Boomi) with a more robust solution

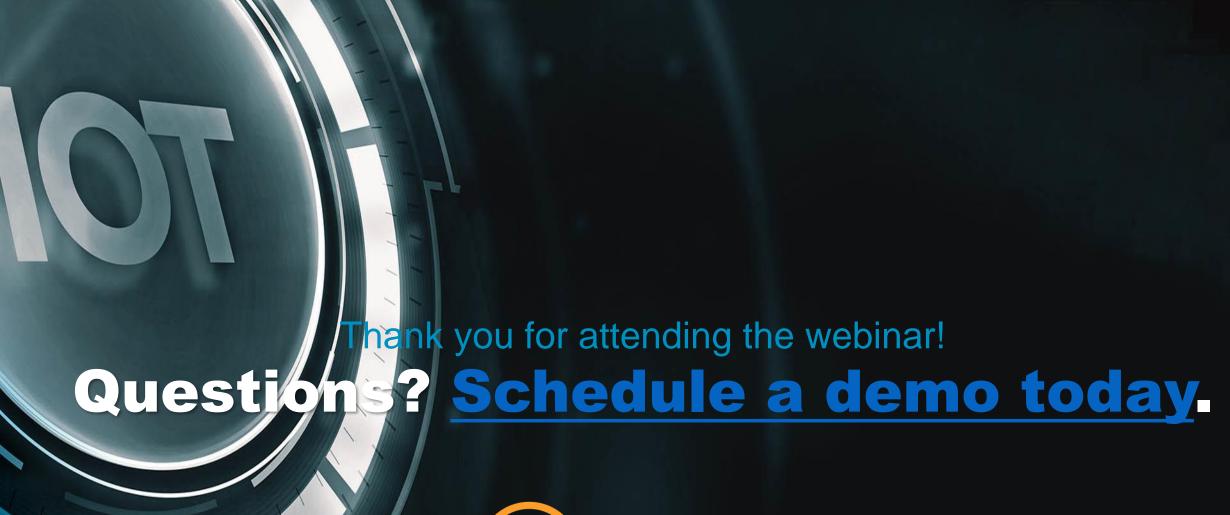






# Q&A







An MFGx Product



## Solution Story Who

Global manufacturer of Automotive Side/Rear view mirror modules for major OE/Tier 1 Manufacturers



# Solution Story Problem

The goal was to find a solution that could be deployed globally, provide scalability and real-time data collection. Past solutions had become an IT nightmare because there was no way to scale them up and maintain them internally.



## Solution Story Results

- Full cloud-based, scalable cloud solution to monitor and track shop floor operations
- Ability to integrate with machines on premise
- Flexible, customizable, intuitive user interface
- Ability to integrate multiple ERP systems

